

To: See Distribution List

Date: 6-22-84

From: Wilkens

Office: Malvern

Subject: Cable Lores

Referring to:

I am pleased to enclose your personal copy of a Cable Lore binder containing five new Cable Lores. As mentioned in the preface, additional Cable Lores are planned that will cover technical subjects related to the entire spectrum of our company's products.

Cable Lores are intended for use in customer mailings, as a handout during personal customer contacts and for use within the company for training and educational purposes. It is hoped that you will find them of personal and professional value. Additional copies are available on request.

For those of you who have a set of pre-1984 Cable Lores (which dealt exclusively with power cable subjects) an index is enclosed which can be inserted in your black Cable Lore binder for permanent reference.

I look forward to receiving any comments you might have concerning the Cable Lore program.

W. D. Wilkens

WDW/bap

Enclosure
cc: Cardello